

Why PSM4?

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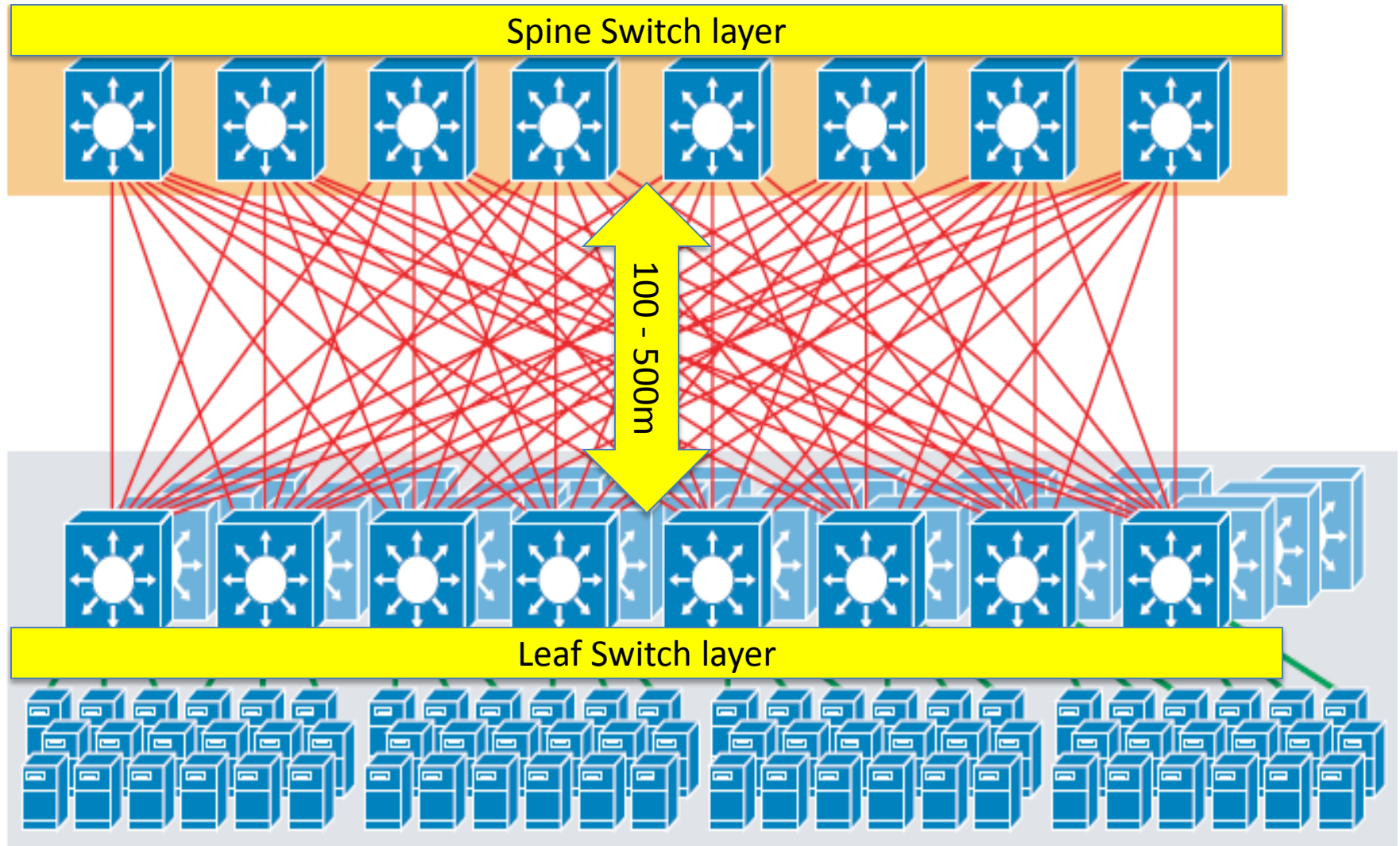
Outline

- Review of data center networks
- 100G variants roadmap
- End user input

What do Data center Networks look like today?

- Flat
- Lots of 'east-west' traffic
- Leaf and Spine architecture
- Large area (and predicted to grow)

Large-scale Data center network today

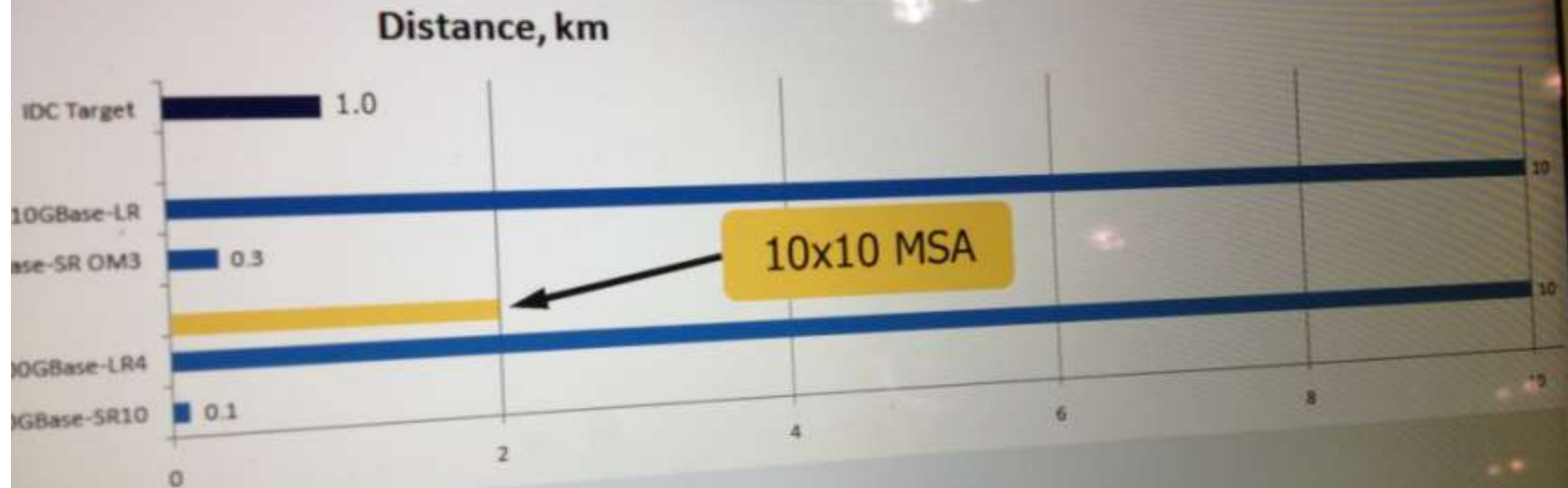


Cost effective 100G Ethernet spine switches

- 100G needed for spines, not rack top switches
- Reach from rack-top to spine switch is 50-500m
- Overall cost is dominated by the cost of optics
- High port density per 1U is desirable
- Customers will deploy the lowest cost solution that meets their requirements



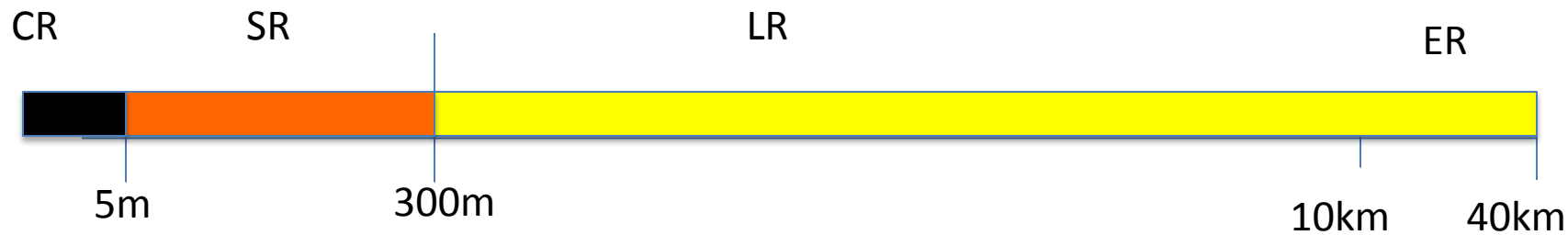
Standards are missing large data center reach



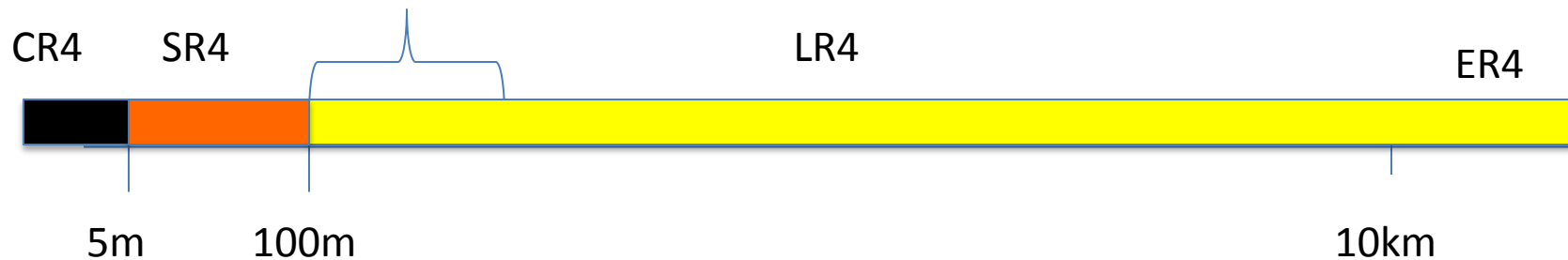
“Data center reach Ethernet”

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Variants for 10G and gaps for 100G



Cost optimized 100-500m solution is critical to success of 100G



End User input

- Large European Internet exchange: We use SMF ribbon fibers throughout our data center today. A 100G solution with parallel SMF is not a problem for us.
- Very Large US data center: If PSM4 is supported in QSFP or CFP4 form factor it would accelerate its deployment. If PSM4 is the same price as SR4 it becomes very interesting.
- Medium sized data center: I don't like parallel fiber because I have to carry spares in the data center, however, cost is absolutely king and I will deploy the lowest cost technology.
- Very Large data center: I will deploy the lowest cost solution regardless of the fiber type. If PSM4 is not standardized I encourage the formation of an MSA outside the IEEE.
- Large MSO: We deploy only SMF in our data centers.

Conclusions

- Clear market demand from large data centers for a cost-effective 100G PHY with reach of 100-500m.
- Cost-optimized solution for 100-500m is critical for the success of 100G.
- Parallel SMF is significantly lower cost than parallel OM4 MMF (about $\frac{1}{4}$ the fiber cost).
- Parallel SMF optics provide the lowest overall cost solution for 100-500m reach.