

IEEE Project 802
Statement of Operations
Jul 2009 Plenary Session
San Francisco, CA
As of Nov 14, 2009

Draft

Session Income	dB	Est/Act	Budget	Deviation
Net Registrations		1,148	1,100	48
77.9% 894 Early Registrations @ \$400	\$ 357,600			
20 Cancellations @ \$350	(7,000)			
9 Early cancellations @ \$400	(3,600)			
0 Visa cancellations @ \$400	0			
22.1% 254 Registrations @ \$500	127,000			
0 Cancellation @ \$500	0			
2 Cancellation @ \$450	(900)			
0.0% 0 Student @ \$150	0			
0 Other credits @ \$100	0			
Registraion Subtotal	\$ 473,100	\$ 473,100	\$ 463,540	\$ 9,560
0 Deadbeat Payment @ \$500		0	0	0
Interest		6	200	(194)
Other (Hotel comps and commission)		57,651	55,000	2,651
TOTAL Session Income		\$ 530,758	\$ 518,740	\$ 12,018

Session Expenses	Est/Act	Budget	Deviation
Audio Visual	34,104	25,500	(8,604)
Audit	0	0	0
Bank Charges	95	350	255
Copying	3,608	3,500	(108)
Credit Card Discounts & Fees	13,143	16,555	3,412
Equipment Expenses	0	2,500	2,500
Get IEEE 802 Contrbution	83,400	80,850	(2,550)
Insurance	0	0	0
Meeting Administration	87,911	86,950	(961)
Misc Expenses	4,540 *	3,500	(1,040)
Networking	101,878	100,000	(1,878)
Other Expenses	5,600 !	5,600	0
Phone & Electrical	150	2,000	1,850
Refreshments	109,250	120,000	10,750
Shipping	8,326	15,000	6,674
Social	106,639	100,000	(6,639)
Supplies	550	800	250
TOTAL Session Expense	559,195	563,105	3,910

NET Session Surplus/(Deficit)	(28,437)	(44,365)	15,928
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Analysis	Est/Act	Budget	Deviation
Refreshments per registration	95	109	14
Social per registration	93	91	(2)
Meeting Admin per registration	77	79	2
Surplus/(Loss) per registration	(25)	(40)	16

* Misc items: Hotel gratuities, meeting room rental,

! Online education software and hosting

Cash recognized on hand as of Oct 14, 2009	\$ 1,147,184	
Reserve for unpaid expenses for prior sessions	\$ (1,000)	bank fees, CC fees, etc
Reserve for other outstanding commitments	\$ -	
Income received for current session (Nov 09)	\$ -	
Expenses prepaid for current session (Nov 09)	\$ 67,000	
Expenses prepaid for future sessions	\$ -	
Equipment Receivable Acct	\$ 37,331	

Operating Reserve	\$ 1,250,515
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IEEE Project 802
Estimated Statement of Operations
Nov 2009 Plenary Session
Atlanta, GA
As of Nov 20, 2009

Draft

Meeting Income	Estimate	Budget	Variance
Registrations	994	1,100	(106)
Registration income	419,468	473,000	(53,532)
Cancellation refunds	(10,067)	(9,460)	
Deadbeat collections	0	0	0
Bank interest	200	200	0
Other income	55,000	55,000	0
TOTAL Meeting Income	\$ 464,601	\$ 518,740	(54,139)
Meeting Expenses	Estimate	Budget	Variance
Audio Visual Rentals	21,000	\$ 25,500	4,500
Audit	0	0	0
Bank Charges	350	350	0
Copying	1,750	3,500	1,750
Credit Card Discount	14,681	16,555	1,874
Equipment Expenses	2,500	2,500	0
Get IEEE 802 Contribution	72,750	80,850	8,100
Insurance	0	0	0
Meeting Administration	81,074	86,950	5,876
Misc Expenses	2,500	3,500	1,000
Network	90,000	100,000	10,000
Other Expenses	740	5,600	
Phone & Electrical	150	200	50
Refreshments	85,000	100,000	15,000
Shipping	12,000	15,000	3,000
Social	50,000	100,000	50,000
Supplies	1,300	800	(500)
Other Discounts	0	0	0
TOTAL Meeting Expense	\$ 435,795	\$ 541,305	105,510
NET Meeting Income/Expense	<u>\$ 28,806</u>	<u>\$ (22,565)</u>	51,371
Analysis			
Refreshments per registration	86	91	5
Social per registration	50	91	41
Meeting Administration per reg	82	79	(3)
Networking per registration	91	91	0
Get IEEE 802 Contribution per r	75	75	0
Surplus/Deficit per registration	29	(21)	49
Pre-registration rate	78%	70%	

* Misc expenses: Hotel gratuities, overflow meeting room rentals

** Other expenses: CD Production