

IEEE Project 802
Estimated Statement of Operations
Mar 2011 Plenary Session
Singapore

As of Jul 20, 2011

Income				Actual						Budget					Var
	Fee	Cxl	LCxl	Gross	Cxl	LCxl	Net	Net Amt	%	Gross	Cxl	Net	Net Amount	%	
Paid Registration Summary (dB)															
Pre-registration	\$ 800	\$ (800)	\$ (750)	18	0	0	18	\$ 14,400	3%	36				4%	
Pre-registration (with discount)	\$ 500	\$ (500)	\$ (450)	494	26	13	455	\$ 228,150	65%	630				70%	
Web-registration	\$ 1,000	\$ (1,000)	\$ (950)	8	1	0	7	\$ 7,000	1%	27				3%	
Web-registration (with discount)	\$ 700	\$ (700)	\$ (650)	165	6	0	159	\$ 111,300	23%	135				15%	
Onsite-registration	\$ 1,200	\$ (1,200)	\$ (1,150)	20	0	0	20	\$ 24,000	3%	18				2%	
Onsite-registration (with discount)	\$ 900	\$ (900)	\$ (850)	36	0	0	36	\$ 32,400	5%	54				6%	
Student-registration	\$ 150			0	0	0	0	\$ -	0%	0				0%	
Total Registration				741	33	13	695	\$ 417,250	100%	900	27	873	\$519,435	100%	(\$102,185)
								\$ 417,250	63%					66%	
Non-registration Income															
Deadbeat collections							\$ -		0%	\$ -				0%	\$0
Bank interest							\$ 1,016		0%	\$ 300				0%	\$716
Comps & Commissions							\$ 73,693		11%	\$ 92,285				12%	(\$18,592)
Other: Singapore Sponsorship **							\$ 170,313		0.2572	\$ 170,313				22%	\$0
Total Session Income							\$ 662,271		100%				\$ 782,333	100%	(\$120,062)
Expenses															
Audio Visual							\$ 794		0%	pkg					
Audit**							\$ 6,000		1%	\$ 6,000				1%	\$0
Bank Charges							\$ 46		0%	\$ 350				0%	(\$305)
Copying							\$ 36		0%	\$ 4,500				1%	(\$4,464)
Credit Card Discounts & Fees							\$ 17,879		3%	\$ 25,972				3%	(\$8,093)
Equipment Expenses							\$ -		0%	\$ -				0%	\$0
Get IEEE 802 Contribution							\$ 52,125		8%	\$ 65,475				9%	(\$13,350)
Insurance							\$ -		0%	\$ -				0%	\$0
Meeting Administration							\$ 81,714		13%	\$ 103,881				14%	(\$22,168)
Misc Expenses*							\$ 4,572		1%	\$ 4,500				1%	\$72
Networking							\$ 86,377		14%	\$ 120,000				16%	(\$33,623)
Other Expenses - Site Survey							\$ 17,221		3%	\$ -				0%	\$17,221
Phone & Electrical							\$ -		0%	\$ 500				0%	(\$500)
Convention & Fees							\$ -		0%	pkg					
Shipping							\$ 20,042		3%	\$ 25,000				3%	(\$4,958)
Workshop F&B							\$ 1,241								
Social							\$ 60,313		10%	\$ 62,500				8%	(\$2,188)
Singapore Package (a/v,breaks, breakfast, lunch)							\$ 284,365			\$ 324,316					(\$39,951)
Supplies							\$ -		0%	\$ 1,500				0%	(\$1,500)
Total Session Expense							\$ 632,723		55%				\$ 744,494	56%	(\$113,806)
* reg counters, grats, CDs **Singapore estimate not yet final															
Net Session Surplus/(Loss)							\$ 29,547						\$ 37,838		

IEEE Project 802
Estimated Statement of Operations
July 2011 Plenary Session
San Francisco

As of Jul 22, 2011

Income	Fee	Estimate			Budget			Var	Var %
		Net	Net Amt	%	Net	Net Amt	%		
Paid Registration Summary (dB)									
Pre-registration	\$ 700	38	\$ 26,600	7%	42	\$29,400	5%		
Pre-registration (with discount)	\$ 400	545	\$ 218,000	57%	586	\$234,400	69%		
Web-registration	\$ 800	23	\$ 18,400	5%	42	\$33,600	5%		
Web-registration (with discount)	\$ 500	134	\$ 67,000	17%	110	\$55,000	13%		
Onsite-registration	\$ 900	28	\$ 25,200	7%	17	\$15,300	2%		
Onsite-registration (with discount)	\$ 600	47	\$ 28,200	7%	51	\$30,600	6%		
Student-registration	\$ 100	3	\$ 300	0%	0	\$0	0%		
Cancellations	\$ 50	11	\$ 550	0%	-26	(\$1,300)	-3%		
NC Cancellations	\$ -	13	\$ -	0%	0	\$0	0%		
		842	\$ 384,250	100%	822	\$397,000	97%	(\$12,750)	-3%
			\$ 384,250	100%		\$ 397,000	87%		
Non-registration Income									
Deadbeat collections			\$ -	0%		\$ -	0%	\$0	
Bank interest			\$ -	0%		\$ 700	0%	(\$700)	
Comps, Commissions & Discounts			\$ -	0%		\$ 60,000	13%	(\$60,000)	
Other			\$ -	0		\$ -	0	\$0	
Total Session Income			\$ 384,250	100%		\$ 457,700	100%	(\$73,450)	-16%
Expenses									
Audio Visual			\$ 12,500	3%		\$ 20,000	4%		
Bank Charges			\$ -	0%		\$ 300	0%	(\$300)	
Credit Card Discounts & Fees			\$ -	0%		\$ 19,850	4%	(\$19,850)	
Equipment Expenses			\$ -	0%		\$ -	0%	\$0	
Get IEEE 802 Contribution (Net paid attendees * \$75.00)			\$ -	0%		\$ 61,650	13%	(\$61,650)	
Infrastructure				0%		\$ 4,250	1%	(\$4,250)	
Meeting Administration			\$ 68,800	17%		\$ 73,938	16%	(\$5,138)	
Misc Meeting Expenses			\$ 2,825	1%		\$ 8,300	2%	(\$5,475)	
Networking			\$ 89,400	22%		\$ 87,050	19%	\$2,350	
Shipping			\$ 8,600	2%		\$ 10,000	2%	(\$1,400)	
Social			\$ 98,000	24%		\$ 69,870	15%	\$28,130	
Food & Beverage			\$ 126,000	31%		\$ 106,860	23%	\$19,140	
Total Session Expense			\$ 406,125	100%		\$ 462,068	100%	(\$50,443)	
Net Session Surplus/(Loss)			\$ (21,875)			\$ (4,368)			