

**DRAFT**

**IEEE Project 802  
Statement of Operations  
Nov 2007 Plenary Session  
Atlanta, GA  
As of Mar 21, 2008**

Session Income	dB	Est/Act	Budget	Deviation
<b>Net Registrations</b>		1,424	1,200	224
75.8% 1080 Early Registrations @ \$400	\$ 432,000			
14 Early cancellations @ \$400	(5,600)			
35 Cancellations @ \$350	(12,250)			
24.0% 342 Registrations @ \$500	171,000			
4 Cancellation @ \$500	(2,000)			
2 Cancellation @ \$450	(900)			
0.1% 2 Student @ \$150	300			
1 Other credits @ \$100	(100)			
<b>Registraion Subtotal</b>	<b>\$ 582,450</b>	<b>\$ 581,950</b>	\$ 512,664	\$ 69,286
0 Deadbeat Payment @ \$500		0	0	0
Interest		223	200	23
Other (Hotel comps and commission)		75,252	50,000	25,252
<b>TOTAL Session Income</b>		<b>\$ 657,425</b>	<b>\$ 562,864</b>	<b>\$ 94,561</b>

Session Expenses	Est/Act	Budget	Deviation
Audio Visual Rentals	20,063	18,000	(2,063)
Audit	0	6,000	6,000
Bank Charges	354	500	146
Copying	3,917	3,500	(417)
Credit Card Discounts & Fees	18,891	14,355	(4,536)
Equipment Expenses	15,174	11,000	(4,174)
Get IEEE 802 Contribution	124,800	90,000	(34,800)
Insurance	0	0	0
Meeting Administration	85,006	75,064	(9,942)
Misc Expenses	5,503 *	2,500	(3,003)
Networking	65,707	60,000	(5,707)
Other Expenses	0 **	0	0
Phone & Electrical	278	2,500	2,222
Refreshments	154,887	120,500	(34,387)
Shipping	12,293	15,000	2,707
Social	54,981	45,000	(9,981)
Supplies	263	1,500	1,237
<b>TOTAL Session Expense</b>	<b>\$ 562,116</b>	465,419	(96,697)
<b>NET Session Surplus/(Deficit)</b>	<b>95,309</b>	97,445	(2,136)
<b>Analysis</b>			
Refreshments per registration	109	100	(8)
Social per registration	39	38	(1)
Meeting Admin per registration	60	63	3
Surplus(Loss) per registration	67	81	(14)

\* Misc items: Hotel gratuity, CD production, registration desk rental, 802.20 travel reimb

\*\* Other expenses: N/A

Cash recognized on hand as of Mar 15, 2008	\$ 916,545	
Reserve for unpaid expenses for prior sessions		
Reserve for other outstanding commitments	(5,600)	Avilar renewal?
Income received for current session	(49,942)	
Expenses prepaid for current session	43,083	
Expenses prepaid for future session:	0	
<b>Operating Reserve following this session</b>	<b>\$ 904,086</b>	

**IEEE Project 802**  
**Estimated Statement of Operations**  
**March 2008 Plenary Session**  
**Orlando, FL**  
**As of Mar 21, 2008**

DRAFT

<b>Meeting Income</b>	<i><b>Estimate</b></i>	<b>Budget</b>	<b>Variance</b>
Registrations	1,417	1,300	117
Registration income	599,200	559,000	40,200
Cancellation refunds	(22,650)	(11,180)	
Deadbeat collections		0	0
Bank interest	500	150	350
Other income	84,150	75,000	9,150
<b>TOTAL Meeting Income</b>	<b>\$ 661,200</b>	<b>\$ 622,970</b>	<b>38,230</b>
<b>Meeting Expenses</b>	<i><b>Estimate</b></i>	<b>Budget</b>	<b>Variance</b>
Audio Visual Rentals	20,621	\$ 25,500	4,879
Audit	6,000	6,000	0
Bank Charges	450	450	0
Copying	2,726	3,000	274
Credit Card Discount	16,778	15,652	(1,126)
Equipment Expenses	15,000	15,000	0
Get IEEE 802 Contribution	106,275	97,500	(8,775)
Insurance	3,000	3,000	0
Meeting Administration	86,473	80,861	(5,612)
Misc Expenses	5,000	5,000	0
Network	62,500	68,000	5,500
Other Expenses	5,600	5,600	
Phone & Electrical	500	2,300	1,800
Refreshments	135,000	135,000	0
Shipping	10,100	19,000	8,900
Social	54,740	49,000	(5,740)
Supplies	200	800	600
Other Discounts	0	0	0
<b>TOTAL Meeting Expense</b>	<b>\$ 530,963</b>	<b>\$ 531,663</b>	<b>700</b>
<b>NET Meeting Income/Expense</b>	<b><u>\$ 130,237</u></b>	<b><u>\$ 91,307</u></b>	<b>38,930</b>
<b>Analysis</b>			
Refreshments per registration	95	104	9
Social per registration	39	38	(1)
Meeting Administration per regi	61	62	1
Networking per registration	44	52	8
Get IEEE 802 Contribution per r	75	75	0
Surplus/Deficit per registration	92	70	22
Pre-registration rate	77%	70%	